

# LAFCO

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**Santa Barbara Local Agency Formation Commission**  
105 East Anapamu Street ♦ Santa Barbara CA 93101  
805/568-3391 ♦ FAX 805/568-2249  
www.sblafco.org ♦ lafco@sblafco.org

April 3, 2025 (Agenda)

Local Agency Formation Commission  
105 East Anapamu Street  
Santa Barbara CA 93101

## **Third Quarter Report – January 1, 2025 through March 31, 2025**

Dear Members of the Commission

### RECOMMENDATION

It is recommended that the Commission receive and file the Third Quarter Financial Status Report.

### DISCUSSION

Expenditures for the Third Quarter of 2024-25 are at 60.11% of the operating budget. With 72% of the year elapsed, revenues are at 101.57%. Credit Card was used in the third quarter for Zoom subscription, Web & Email Hosting, CALAFCO Staff Workshop, and postage for distribution of agenda materials.

### Attachments

- Attachment A      3<sup>rd</sup> Quarter Budget Reports (FIN)
- Attachment B      3<sup>rd</sup> Quarter Budget Reports (Workday)
- Attachment C      3<sup>rd</sup> Quarter Credit Card Use

Please contact the LAFCO office if you have any questions.

Sincerely,



Mike Prater  
Executive Officer

# Budget Financial Status (Real-Time)

As of: 3/19/2025 (72% Elapsed)  
Accounting Period: OPEN

Selection Criteria: Fund = 5320

Layout Options: Summarized By = LineItemAccount

Line Item Account	2022/2023 Fiscal Year Actual	2023/2024 Fiscal Year Actual	3/31/2025 Year-To-Date Actual	2024/2025 Fiscal Year Adopted Budget	2024/2025 Fiscal Year Adjusted Budget	2024/2025 Fiscal Year Estimated Actual	2025/2026 Fiscal Year Rcmd Budget	2025/2026 Fiscal Year Adopted Budget	2026/2027 Fiscal Year Proposed Budget
<b>Source of Funds</b>									
<b>Use of Money and Property</b>									
3380 -- Interest Income	6,463.14	9,424.84	6,218.58	3,000.00	3,000.00	0.00	0.00	0.00	0.00
Use of Money and Property	6,463.14	9,424.84	6,218.58	3,000.00	3,000.00	0.00	0.00	0.00	0.00
<b>Intergovernmental Revenue-Other</b>									
4840 -- Other Governmental Agencies	567,833.00	550,792.00	559,921.00	560,000.00	560,000.00	0.00	0.00	0.00	0.00
Intergovernmental Revenue-Other	567,833.00	550,792.00	559,921.00	560,000.00	560,000.00	0.00	0.00	0.00	0.00
<b>Charges for Services</b>									
5738 -- Planning Studies Services	25,500.00	11,250.00	31,880.70	20,000.00	20,000.00	0.00	0.00	0.00	0.00
Charges for Services	25,500.00	11,250.00	31,880.70	20,000.00	20,000.00	0.00	0.00	0.00	0.00
<b>Miscellaneous Revenue</b>									
5909 -- Other Miscellaneous Revenue	9,239.43	6,441.24	3,301.17	9,000.00	9,000.00	0.00	0.00	0.00	0.00
Miscellaneous Revenue	9,239.43	6,441.24	3,301.17	9,000.00	9,000.00	0.00	0.00	0.00	0.00
Source of Funds	609,035.57	577,908.08	601,321.45	592,000.00	592,000.00	0.00	0.00	0.00	0.00
<b>Use of Funds</b>									
<b>Salaries and Employee Benefits</b>									
6100 -- Regular Salaries	273,261.20	290,693.19	195,289.04	297,278.00	297,278.00	0.00	0.00	0.00	0.00
6210 -- Commissioner/Director/Trustee	17,305.70	17,122.40	10,707.10	22,000.00	22,000.00	0.00	0.00	0.00	0.00
6400 -- Retirement Contribution	22,574.66	24,388.46	16,800.56	25,581.00	25,581.00	0.00	0.00	0.00	0.00
6500 -- FICA Contribution	16,237.04	18,218.35	12,107.84	15,826.00	15,826.00	0.00	0.00	0.00	0.00
6550 -- FICA/Medicare	4,292.57	4,578.38	3,088.40	6,448.00	6,448.00	0.00	0.00	0.00	0.00
6600 -- Health Insurance Contrib	32,571.98	36,427.18	28,501.11	33,680.00	33,680.00	0.00	0.00	0.00	0.00
6610 -- Life & Disability Insur	2,965.20	2,965.20	1,976.80	3,000.00	3,000.00	0.00	0.00	0.00	0.00
6700 -- Unemployment Ins Contribution	3,592.65	31,598.53	3,891.14	4,016.00	4,016.00	0.00	0.00	0.00	0.00
6900 -- Workers Compensation	2,144.07	1,501.95	37.70	1,545.00	1,545.00	0.00	0.00	0.00	0.00
Salaries and Employee Benefits	374,945.07	427,493.64	272,399.69	409,374.00	409,374.00	0.00	0.00	0.00	0.00
<b>Services and Supplies</b>									
7324 -- Audit and Accounting Fees	5,981.00	7,415.40	15,800.00	12,900.00	12,900.00	0.00	0.00	0.00	0.00

ATTACHMENT A

# Budget Financial Status (Real-Time)

As of: 3/19/2025 (72% Elapsed)  
Accounting Period: OPEN

Selection Criteria: Fund = 5320

Layout Options: Summarized By = LineItemAccount

Line Item Account	2022/2023 Fiscal Year Actual	2023/2024 Fiscal Year Actual	3/31/2025 Year-To-Date Actual	2024/2025 Fiscal Year Adopted Budget	2024/2025 Fiscal Year Adjusted Budget	2024/2025 Fiscal Year Estimated Actual	2025/2026 Fiscal Year Rcmd Budget	2025/2026 Fiscal Year Adopted Budget	2026/2027 Fiscal Year Proposed Budget
7326 -- Auxiliary Expense	6,999.96	6,999.96	4,666.64	7,000.00	7,000.00	0.00	0.00	0.00	0.00
7430 -- Memberships	1,250.00	9,564.00	10,287.00	9,750.00	9,750.00	0.00	0.00	0.00	0.00
7450 -- Office Expense	2,697.88	333.99	445.00	1,500.00	1,500.00	0.00	0.00	0.00	0.00
7451 -- Postage	616.30	269.73	186.79	1,000.00	1,000.00	0.00	0.00	0.00	0.00
7453 -- Copier Expense	614.26	0.00	127.24	1,000.00	1,000.00	0.00	0.00	0.00	0.00
7455 -- Printing Expense	0.00	668.67	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7460 -- Professional & Special Service	51,110.70	33,222.08	1,840.69	50,000.00	50,000.00	0.00	0.00	0.00	0.00
7507 -- ADP Payroll Fees	2,025.29	2,116.16	1,697.67	2,400.00	2,400.00	0.00	0.00	0.00	0.00
7508 -- Legal Fees	47,024.93	54,673.54	13,601.96	65,000.00	65,000.00	0.00	0.00	0.00	0.00
7510 -- Contractual Services	4,059.61	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7530 -- Publications & Legal Notices	2,215.81	2,232.99	1,836.61	3,000.00	3,000.00	0.00	0.00	0.00	0.00
7650 -- Special Departmental Expense	0.00	0.00	50.00	0.00	0.00	0.00	0.00	0.00	0.00
7669 -- Cost Allocations	38,599.00	255.00	14,988.25	19,051.00	19,051.00	0.00	0.00	0.00	0.00
7732 -- Training	17,834.93	22,512.28	14,998.93	26,000.00	26,000.00	0.00	0.00	0.00	0.00
7763 -- Water	2.36	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Services and Supplies	181,032.03	140,263.80	80,526.78	198,601.00	198,601.00	0.00	0.00	0.00	0.00
Other Charges									
7801 -- Electricity	649.02	643.58	572.38	500.00	500.00	0.00	0.00	0.00	0.00
7802 -- Natural Gas	225.97	175.37	124.77	175.00	175.00	0.00	0.00	0.00	0.00
7803 -- Water	118.21	104.54	99.91	150.00	150.00	0.00	0.00	0.00	0.00
7804 -- Refuse	163.84	170.36	102.75	200.00	200.00	0.00	0.00	0.00	0.00
7806 -- Utilities Services	40.94	62.76	25.39	100.00	100.00	0.00	0.00	0.00	0.00
7811 -- Cash Assistance Payments	2,436.00	2,436.00	1,624.00	2,450.00	2,450.00	0.00	0.00	0.00	0.00
7897 -- Telephone Services	397.08	456.00	387.00	450.00	450.00	0.00	0.00	0.00	0.00
Other Charges	4,031.06	4,048.61	2,936.20	4,025.00	4,025.00	0.00	0.00	0.00	0.00
Increase to Retained Earnings									
9600 -- Retained Earnings-Inc/Dec	0.00	0.00	0.00	-20,000.00	-20,000.00	0.00	0.00	0.00	0.00
Increase to Retained Earnings	0.00	0.00	0.00	-20,000.00	-20,000.00	0.00	0.00	0.00	0.00
Use of Funds	560,008.16	571,806.05	355,862.67	592,000.00	592,000.00	0.00	0.00	0.00	0.00

ATTACHMENT A

# Budget Financial Status (Real-Time)

As of: 3/19/2025 (72% Elapsed)  
Accounting Period: OPEN

Selection Criteria: Fund = 5320  
Layout Options: Summarized By = LineItemAccount

Line Item Account	2022/2023 Fiscal Year Actual	2023/2024 Fiscal Year Actual	3/31/2025 Year-To-Date Actual	2024/2025 Fiscal Year Adopted Budget	2024/2025 Fiscal Year Adjusted Budget	2024/2025 Fiscal Year Estimated Actual	2025/2026 Fiscal Year Rcmd Budget	2025/2026 Fiscal Year Adopted Budget	2026/2027 Fiscal Year Proposed Budget
Net Financial Impact	49,027.41	6,102.03	245,458.78	0.00	0.00	0.00	0.00	0.00	0.00

# Expenditure Status (Real-Time)

As of: 3/19/2025 (72% Elapsed)  
Accounting Period: OPEN

Selection Criteria: Fund = 5320

Layout Options: Summarized By = Fund, LinelItemAccount; Page Break At = Fund

## Fund 5320 -- SB LAFCO

Line Item Account	6/30/2025 Fiscal Year Adjusted Budget	3/19/2025 Year-To-Date Actual	6/30/2025 Fiscal Year Variance	6/30/2025 Fiscal Year Pct of Budget
<b>Expenditures</b>				
<b>Salaries and Employee Benefits</b>				
6100 -- Regular Salaries	297,278.00	195,289.04	101,988.96	65.69 %
6210 -- Commissioner/Director/Trustee	22,000.00	10,707.10	11,292.90	48.67 %
6400 -- Retirement Contribution	25,581.00	16,800.56	8,780.44	65.68 %
6500 -- FICA Contribution	15,826.00	12,107.84	3,718.16	76.51 %
6550 -- FICA/Medicare	6,448.00	3,088.40	3,359.60	47.90 %
6600 -- Health Insurance Contrib	33,680.00	28,501.11	5,178.89	84.62 %
6610 -- Life & Disability Insur	3,000.00	1,976.80	1,023.20	65.89 %
6700 -- Unemployment Ins Contribution	4,016.00	3,891.14	124.86	96.89 %
6900 -- Workers Compensation	1,545.00	37.70	1,507.30	2.44 %
<b>Total Salaries and Employee Benefits</b>	<b>409,374.00</b>	<b>272,399.69</b>	<b>136,974.31</b>	<b>66.54 %</b>
<b>Services and Supplies</b>				
7324 -- Audit and Accounting Fees	12,900.00	15,800.00	-2,900.00	122.48 %
7326 -- Auxiliary Expense	7,000.00	4,666.64	2,333.36	66.67 %
7430 -- Memberships	9,750.00	10,287.00	-537.00	105.51 %
7450 -- Office Expense	1,500.00	445.00	1,055.00	29.67 %
7451 -- Postage	1,000.00	186.79	813.21	18.68 %
7453 -- Copier Expense	1,000.00	127.24	872.76	12.72 %
7460 -- Professional & Special Service	50,000.00	1,840.69	48,159.31	3.68 %
7507 -- ADP Payroll Fees	2,400.00	1,697.67	702.33	70.74 %
7508 -- Legal Fees	65,000.00	13,601.96	51,398.04	20.93 %
7530 -- Publications & Legal Notices	3,000.00	1,836.61	1,163.39	61.22 %
7650 -- Special Departmental Expense	0.00	50.00	-50.00	--
7669 -- Cost Allocations	19,051.00	14,988.25	4,062.75	78.67 %
7732 -- Training	26,000.00	14,998.93	11,001.07	57.69 %
<b>Total Services and Supplies</b>	<b>198,601.00</b>	<b>80,526.78</b>	<b>118,074.22</b>	<b>40.55 %</b>

# Expenditure Status (Real-Time)

As of: 3/19/2025 (72% Elapsed)  
Accounting Period: OPEN

Selection Criteria: Fund = 5320

Layout Options: Summarized By = Fund, LineItemAccount; Page Break At = Fund

## Fund 5320 -- SB LAFCO

Line Item Account	6/30/2025 Fiscal Year Adjusted Budget	3/19/2025 Year-To-Date Actual	6/30/2025 Fiscal Year Variance	6/30/2025 Fiscal Year Pct of Budget
Other Charges				
7801 -- Electricity	500.00	572.38	-72.38	114.48 %
7802 -- Natural Gas	175.00	124.77	50.23	71.30 %
7803 -- Water	150.00	99.91	50.09	66.61 %
7804 -- Refuse	200.00	102.75	97.25	51.38 %
7806 -- Utilities Services	100.00	25.39	74.61	25.39 %
7811 -- Cash Assistance Payments	2,450.00	1,624.00	826.00	66.29 %
7897 -- Telephone Services	450.00	387.00	63.00	86.00 %
Total Other Charges	4,025.00	2,936.20	1,088.80	72.95 %
Total Expenditures	612,000.00	355,862.67	256,137.33	58.15 %
Changes to Retained Earnings				
Changes to Retained Earnings				
9600 -- Retained Earnings-Inc/Dec				
Total Changes to Retained Earnings	-20,000.00	0.00	-20,000.00	0.00 %
Total Changes to Retained Earnings	-20,000.00	0.00	-20,000.00	0.00 %
Total SB LAFCO	592,000.00	355,862.67	236,137.33	60.11 %
Total Report	592,000.00	355,862.67	236,137.33	60.11 %

# Revenue Status (Real-Time)

As of: 3/19/2025 (72% Elapsed)  
Accounting Period: OPEN

Selection Criteria: Fund = 5320

Layout Options: Summarized By = Fund, LineItemAccount; Page Break At = Fund

## Fund 5320 -- SB LAFCO

Line Item Account	6/30/2025 Fiscal Year Adjusted Budget	3/19/2025 Year-To-Date Actual	6/30/2025 Fiscal Year Variance	6/30/2025 Fiscal Year Pct of Budget
<b>Revenues</b>				
<b>Use of Money and Property</b>				
3380 -- Interest Income	3,000.00	6,218.58	3,218.58	207.29 %
Total Use of Money and Property	3,000.00	6,218.58	3,218.58	207.29 %
<b>Intergovernmental Revenue-Other</b>				
4840 -- Other Governmental Agencies	560,000.00	559,921.00	-79.00	99.99 %
Total Intergovernmental Revenue-Other	560,000.00	559,921.00	-79.00	99.99 %
<b>Charges for Services</b>				
5738 -- Planning Studies Services	20,000.00	31,880.70	11,880.70	159.40 %
Total Charges for Services	20,000.00	31,880.70	11,880.70	159.40 %
<b>Miscellaneous Revenue</b>				
5909 -- Other Miscellaneous Revenue	9,000.00	3,301.17	-5,698.83	36.68 %
Total Miscellaneous Revenue	9,000.00	3,301.17	-5,698.83	36.68 %
Total Revenues	592,000.00	601,321.45	9,321.45	101.57 %
Total SB LAFCO	592,000.00	601,321.45	9,321.45	101.57 %
Total Report	592,000.00	601,321.45	9,321.45	101.57 %



F - COSB - Budget vs Actual - with Adopted Budget (Financial Status)

Period: FY 2024-25 - Mar  
Fund: FD-5320 SB LAFCO

As of: 03/19/2025 (72% Elapsed)  
Accounting Period: Open

Ledger Account	06/30/2025				03/19/2025				06/30/2025	
	Fiscal Year Adopted Budget	Fiscal Year Budget Adjustments	Fiscal Year Adjusted Budget	Year-To-Date Pre-Encumbrances	Year-To-Date Encumbrances	Year-To-Date Actual	Year-To-Date Encumbered Actual	Fiscal Year Variance	Fiscal Year Percentage of Budget	
<b>Revenues</b>										
6150:Use of Money and Property	3,000.00	0.00	3,000.00			6,218.58	6,218.58	3,218.58	207.29%	
6250:Intergovernmental Revenue-Other	560,000.00	0.00	560,000.00			559,921.00	559,921.00	(79.00)	99.99%	
6300:Charges for Services	20,000.00	0.00	20,000.00			31,880.70	31,880.70	11,880.70	159.40%	
6350:Miscellaneous Revenue	9,000.00	0.00	9,000.00			1,919.64	1,919.64	(7,080.36)	21.33%	
<b>Total Revenues</b>	<b>592,000.00</b>	<b>0.00</b>	<b>592,000.00</b>			<b>599,939.92</b>	<b>599,939.92</b>	<b>7,939.92</b>	<b>101.34%</b>	
<b>Expenditures</b>										
7010:Salaries and Employee Benefits	409,374.00	0.00	409,374.00			269,234.66	269,234.66	140,139.34	65.77%	
7020:Services and Supplies	198,601.00	0.00	198,601.00			75,764.03	75,764.03	122,836.97	38.15%	
7045:Other Charges	4,025.00	0.00	4,025.00			2,893.20	2,893.20	1,131.80	71.88%	
<b>Total Expenditures</b>	<b>612,000.00</b>	<b>0.00</b>	<b>612,000.00</b>			<b>347,891.89</b>	<b>347,891.89</b>	<b>264,108.11</b>	<b>56.85%</b>	
<b>Changes to Retained Earnings</b>										
5177:Increase to Retained Earnings-Unreserved	(20,000.00)	0.00	(20,000.00)			0.00	0.00	(20,000.00)	0.00%	
<b>Total Changes to Retained Earnings</b>	<b>20,000.00</b>	<b>0.00</b>	<b>20,000.00</b>			<b>0.00</b>	<b>0.00</b>	<b>(20,000.00)</b>	<b>0.00%</b>	
<b>Net Financial Impact</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>			<b>252,048.03</b>	<b>252,048.03</b>	<b>252,048.03</b>	<b>0.00%</b>	





F - COSB - Budget vs Actual - with Adopted Budget (Expenditure Status)

Period: FY 2024-25 - Mar  
Fund: FD-5320 SB LAFCO

As of: 03/19/2025 (72% Elapsed)  
Accounting Period: Open

Ledger Account	06/30/2025			03/19/2025			06/30/2025		
	Fiscal Year Adopted Budget	Fiscal Year Budget Adjustments	Fiscal Year Adjusted Budget	Year-To-Date Pre-Encumbrances	Year-To-Date Encumbrances	Year-To-Date Actual	Year-To-Date Encumbered Actual	Fiscal Year Variance	Fiscal Year Percentage of Budget
<b>Expenditures</b>									
7010:Salaries and Employee Benefits	409,374.00	0.00	409,374.00			269,234.66	269,234.66	140,139.34	65.77%
7020:Services and Supplies	198,601.00	0.00	198,601.00			75,764.03	75,764.03	122,836.97	38.15%
7045:Other Charges	4,025.00	0.00	4,025.00			2,893.20	2,893.20	1,131.80	71.88%
<b>Total Expenditures</b>	<b>612,000.00</b>	<b>0.00</b>	<b>612,000.00</b>			<b>347,891.89</b>	<b>347,891.89</b>	<b>264,108.11</b>	<b>56.85%</b>
<b>Increases to Retained Earnings</b>									
5177:Increase to Retained Earnings-Unreserved	(20,000.00)	0.00	(20,000.00)			0.00	0.00	(20,000.00)	0.00%
<b>Total Increases to Retained Earnings</b>	<b>(20,000.00)</b>	<b>0.00</b>	<b>(20,000.00)</b>			<b>0.00</b>	<b>0.00</b>	<b>(20,000.00)</b>	<b>0.00%</b>
<b>Total Uses of Funds</b>	<b>592,000.00</b>	<b>0.00</b>	<b>592,000.00</b>			<b>347,891.89</b>	<b>347,891.89</b>	<b>244,108.11</b>	<b>58.77%</b>



F - COSB - Budget vs Actual - with Adopted Budget (Revenue Status)

Period: FY 2024-25 - Mar  
Fund: FD-5320 SB LAFCO

As of: 03/19/2025 (72% Elapsed)  
Accounting Period: Open

Ledger Account	06/30/2025			03/19/2025	06/30/2025	
	Fiscal Year Adopted Budget	Fiscal Year Budget Adjustments	Fiscal Year Adjusted Budget	Year-To-Date Actual	Fiscal Year Variance	Fiscal Year Percentage of Budget
<b>Revenues</b>						
6150:Use of Money and Property	3,000.00	0.00	3,000.00	6,218.58	3,218.58	● 207.29%
6250:Intergovernmental Revenue-Other	560,000.00	0.00	560,000.00	559,921.00	(79.00)	● 99.99%
6300:Charges for Services	20,000.00	0.00	20,000.00	31,880.70	11,880.70	● 159.40%
6350:Miscellaneous Revenue	9,000.00	0.00	9,000.00	1,919.64	(7,080.36)	◆ 21.33%
<b>Total Revenues</b>	<b>592,000.00</b>	<b>0.00</b>	<b>592,000.00</b>	<b>599,939.92</b>	<b>7,939.92</b>	<b>● 101.34%</b>
<b>Total Sources of Funds</b>	<b>592,000.00</b>	<b>0.00</b>	<b>592,000.00</b>	<b>599,939.92</b>	<b>7,939.92</b>	<b>● 101.34%</b>

Tran Date	Post Date	Merchant Name	Amount	Reference Number	Tran Type	MCC Code	MCC Description	Diverted From Cardholder Name
1/29/2025	1/30/2025	USPS PO 0569470009	\$2.31	Ref-24137465030001527356433	Purchase	9402	Postage Stamps	NATASHA CARBAJAL
1/29/2025	1/29/2025	REBATE CREDIT	(\$186.31)	Ref-70005605029777029890245	Misc Credits	6010	Financial Institutions - Banks Savings	
1/15/2025	1/16/2025	USPS PO 0569470009	\$14.60	Ref-24137465016001540910370	Purchase	9402	Postage Stamps	NATASHA CARBAJAL
1/13/2025	1/14/2025	HOVER	\$280.85	Ref-241164150137444131627944	Purchase	7372	Computer Prgrmgng Integrtd Sys Dsgn Dp	MIKE PRATER
1/3/2025	1/5/2025	USPS PO 0569470009	\$29.45	Ref-24137465004001600108984	Purchase	9402	Postage Stamps	NATASHA CARBAJAL
1/31/2025	2/2/2025	USPS PO 0569470009	\$12.60	Ref-24137465032001580193317	Purchase	9402	Postage Stamps	NATASHA CARBAJAL
2/26/2025	2/27/2025	FSP*CALAFCO	\$1,080.00	Ref-24445005057300574796668	Purchase	8699	Membership Organizations Not Elsewpher	NATASHA CARBAJAL
2/23/2025	2/24/2025	ZOOM.COM 888-799-9666	\$159.90	Ref-24011345054500091845628	Purchase	4814	Telecomm Service Inc. Local & Long Dis	NATASHA CARBAJAL
2/27/2025	3/2/2025	TEMECULA CREEK INN FD	\$211.68	Ref-24755425059170599728232	Purchase	7011	Hotels Motels Resorts - Lodging	NATASHA CARBAJAL
2/28/2025	3/2/2025	USPS PO 0569470009	\$13.83	Ref-24137465060001638379905	Purchase	9402	Postage Stamps	NATASHA CARBAJAL
2/27/2025	3/2/2025	TEMECULA CREEK INN FD	\$211.68	Ref-24755425059170599728257	Purchase	7011	Hotels Motels Resorts - Lodging	NATASHA CARBAJAL
2/27/2025	3/2/2025	TEMECULA CREEK INN FD	\$211.68	Ref-24755425059170599728240	Purchase	7011	Hotels Motels Resorts - Lodging	NATASHA CARBAJAL